

THE LAW OF CONNECTION

Leaders Touch a Heart

Before They Ask For a Hand

Connection Is Not Easy

We have to touch a heart before we ask for a hand

The first heart we have to touch is our own

We cannot lead others to places we've never been to ourselves

Know your giftedness (purpose - God given DNA)

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Remember – they can't go along with you until they get along with you.

Do you ask the question....how can I help you?

Are you connected with yourself?

Before you connect with others, you must connect with yourself. Reflect on your connection with yourself. Ask yourself – what is my greatest asset?

Am I applying my strengths?

How can I use this strength to coach others?

How well do I relate and communicate with others?

Do I like me??? Am I likeable?

How do YOU speak to their heart?

How do they know? How do they feel?

What can I do, as a coach to project my sincerity and add value to others?

Authenticity is a trait people are looking for

Know your audience

Live your message

Go to where they are

Focus on them, not you

Believe in them

Offer direction and hope

How do you want to be seen?

Have leaders connected with you?

Do YOU ask questions about their life? What is their motivation, desire?

A leader FAILS if he does not know his follower.

“The stronger the relationship you form with followers, the greater the connection you forge – and the more likely those followers will be to want to help you.”