



# PUNTA CANA HIT 'N WIN

**May 2025 - February 2026**

**We're Taking an UNLIMITED Number of Qualifiers!**

**YOU hit it, YOU win it!**

We're bound for Punta Cana, and you have the opportunity to secure your trip to the all-inclusive Hard Rock Punta Cana, Dominican Republic from June 9-13, 2026!

## **Secure Your Trip in One of Two Categories...**

### **Category 1: Qualify for Performance Club from May 2025 - February 2026**

- Have a minimum of 15 personal recruits with 3 Fast Start qualifiers.
- Write a minimum of \$1,000 in NEW personal premium during the incentive period
- Have a personal retention of 65% or higher on March 1, 2026.

**OR**

### **Category 2: Qualify for Platinum Executive Director from May 2025 - February 2026**

- Performance Club qualify with personal activity from May 2025 - February 2026
- Platinum level qualification must be earned each month through personal & organizational activity
- Have a personal and organizational retention of 65% or higher on March 1, 2026.

## ***Hard Rock Punta Cana***

**June 9-13, 2026**

- Stay at the all-inclusive Hard Rock Hotel Punta Cana
- Delicious cuisine from onsite restaurants, bars, and lounges
- Round-trip airfare for two
- And more!



## The Rules:

- Associates will be counted as recruits provided they have or purchase an active legal plan membership and pay the current associate fee. An IDShield membership will count in licensed states, or Canadian provinces where legal plans are not available.
- Reinstated associates will be counted as recruits, provided they have or purchase a membership, pay the associate fee, and have been canceled a minimum of 3 years or more.

## Qualify for Performance Club:

- PC qualify with 150 total monthly points.
- Points can be earned in the following ways:
  - Every premium dollar = 1 point
  - Recruit New Associate with a Membership = 50 points
  - New Recruit - Fast Start Qualifies = 50 points
  - New Qualified Group Opened = 50 points

## Category 1 - Performance Club:

- To qualify, associates must Performance Club qualify with personal activity each month during the incentive period (May 2025-February 2026).
- You must also:
  - Have a minimum of 15 personal recruits with 3 Fast Start qualifiers.
  - Write a minimum of \$1,000 in NEW personal premium during the incentive period
  - Have a personal retention of 65% or higher on March 1, 2026.

## Category 2 - Platinum Executive Director:

- Qualify for Platinum Executive Director each month during the incentive period from May 2025 - February 2026.
- You must also:
  - Have a personal and organizational retention of 65% or higher on March 1, 2026.
  - Performance Club qualify with personal activity from May 2025 - February 2026
  - Platinum level qualification must be earned each month through personal & organizational activity

## Trip Eligibility:

- Associates must have an active LegalShield Advantage or LegalShield Advantage Plus subscription.
- Associates with less than 12 months of retention data or associates with the majority of their business in the last three months will be evaluated for retention. The evaluation will be based on the company average for that time period and by the Business Health Index, which calculates future persistency based on associate data.
- Associates' retention may also be evaluated versus company average during the contest period.

## Trip Exclusions:

- Associates with multiple agreements are permitted one trip per household.
- Associates who qualify in multiple trip categories are only eligible for one trip.
- All associates must be in good standing with the company to receive incentives, including bonuses or trips. Any associate that is currently being sanctioned or is in a hold status will not be eligible.
- The trip's value cannot be paid in cash in lieu of attendance. A substitution prize will not be given if you cannot attend a qualifying incentive trip, nor will you be allowed to assign the trip to someone else. If you are unable to attend the event for any reason, you will not be entitled to any additional award or enhanced benefit to which those in attendance may be entitled.

## Additional Resources:

- To learn more about Performance Club, [click here](#).
- For complete incentive guidelines, [click here](#).